



Videology®

Industrial-Grade Cameras

an inTEST Company



Videology Incorporation Partnership

New Opportunities with VIP Program

Excellence. Every day. Every time.

At Videology, we believe that true innovation happens through collaboration. Partnering with forward-thinking technology experts, we are committed to building a stronger future. Our VIP program drives progress, unlocks opportunities, and delivers exceptional value to our customers and industries.

Join our VIP program, and let's shape the future of technology together!

BUSINESS SCOPE & REQUIREMENTS	Channel Partners	Distribution Partners	Community Partners
PARTNER			
Promote Videology products and solutions on website and other channels	•	•	•
Agreement to mention Videology as a partner on website	•	•	•
Co-marketing and exhibiting activities	•	•	•
Participation in sample program	•	•	•
Generate leads and opportunities	•	•	•
Provide 1st level technical support		•	
Project incentive program and co-selling agreement			•
Standard and/or project based integration			•
Development resource dedication			•
Complementary product and technology offering			•
VIDEOLOGY			
Promote partner on Videology website	•	•	•
Agreement to display partner name and logo on website	•	•	•
Co-marketing and exhibiting activities	•	•	•
Grant access rights to Videology Partner Portal	•	•	•
Offer sample program	•	•	•
Provide technical and sales trainings	•	•	•
Provide technical and sales support	•	•	•
Routing leads and opportunities	•	•	•
Exclusive project protection	•	•	•
Offer project incentive program and co-selling agreement	•	•	•
Promote partner products and solutions			•

HEADQUARTERS LOCATION

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